

## Mark Smith Completes Consulting Role for Collaborative Aggregates LLC



Steve Wallace, VP of Sales announces that Mark Smith of Metro Kansas City, Missouri is completing his marketing & sales consulting services to the company. Smith focuses on the Midwest U.S. for Collaborative Aggregates to help introduce the company and the plant-based, liquid Delta S<sup>®</sup> asphalt rejuvenator and warm mix asphalt technology to the road & bridge community in the region. Mark's visits with transportation agency officials, contractor managers and trade association staffs is vital to the introductory commercial success of Delta S<sup>®</sup>.

Following an entire career working for Vance Brothers headquartered in Kansas City, Mark Smith joined Collaborative Aggregates in Spring 2017 following his retirement. Mark utilized his many industry contacts and deep asphalt products knowledge to help establish a commercial presence for Delta S<sup>®</sup> in the Midwest geography. Collaborative is forever grateful for this help.

Steve Wallace and the entire Collaborative Aggregates LLC staff thank Mark Smith for his professional contributions to the company. Mark's quick wit and dry humor are to be missed. Wishing Mr. Smith well, always.



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